## BDO CAPITAL ADVISORS ANNOUNCES THE SALE OF ELECCOMM TO SUNBELT RENTALS

Boston, MA - June 17, 2014 - BDO Capital Advisors, LLC, is pleased to announce that ElecComm Power Services, Inc. ("EPS") has been acquired by Sunbelt Rentals, Inc. ("Sunbelt"). As the exclusive financial advisor to EPS, BDO Capital Advisors prepared marketing materials and identified and contacted a targeted group of potential buyers. Through a two-step auction, Sunbelt was chosen as the preferred buyer to move into the final stage of the process, during which BDO Capital Advisors assisted in structuring and negotiating the transaction for EPS. The deal closed on April 1.

EPS, based in Hyde Park, Massachusetts, is a privately-held company founded in 2006 by entrepreneurs Brian Kerins and Patrick Manning. EPS provides mobile generator rentals primarily to utility companies as well as to commercial and industrial customers across New England. Sunbelt, a subsidiary of Ashtead Group plc (LSE: AHT), is one of the largest equipment rental companies in the U.S., with a fleet of approximately \$3 billion. Ashtead Group is an international equipment rental company based in the UK with a \$7.6 billion market cap.

BDO Capital Advisors was introduced to EPS via BDO's Alliance network and this transaction was overseen by Managing Director Valentina Midura from BDO Capital Advisors' Boston office. "Valentina and the team did an excellent job running a competitive auction for a well-run middle market company in an attractive and consolidating industry," says BDO Capital Advisors President Bob Snape. "The EPS transaction is a terrific example of how we maximize shareholder value for our clients via superior execution and senior banker coverage throughout."



For further information on this transaction or other services please contact:

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## ABOUT BDO CAPITAL ADVISORS, LLC

BDO Capital Advisors, LLC is a middle market boutique investment bank that focuses on three product areas: mergers and acquisitions, corporate finance, and board advisory. Collectively, BDO Capital's seasoned investment bankers have generated approximately 13 billion dollars of shareholder transaction value and have raised billions of dollars in capital. BDO Capital has transacted business across a wide range of industries such as healthcare services, specialty manufacturing, software and information technology, specialty chemicals, and retail and consumer products.

BDO Capital Advisors, LLC is a separate legal entity and is an affiliated company of BDO USA, LLP, a Delaware limited liability partnership and national professional services firm. Through its affiliation with BDO's international network, BDO Capital has access to more than 1,200 corporate finance professionals domiciled in more than 60 countries. BDO Capital is a FINRA/SIPC member with four offices located across the U.S. For more information, please visit: www.bdocap.com.

## ABOUT BDO

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