

# DEAL ANNOUNCEMENT

## BDO CAPITAL ANNOUNCES THE SALE OF TRIALON TO RESILIENCE

Chicago, IL - June 15, 2016 - **BDO Capital Advisors, LLC** (BDO Capital) is pleased to announce the sale of Trialon Corporation (Trialon or the Company) to an affiliate of Resilience Capital Partners, a Cleveland, OH based private equity firm (collectively with its affiliates, Resilience). This transaction was overseen by BDO Capital Managing Director Bill Shiry with support from Vice President Patrick Bisceglia. As the exclusive financial advisor to Trialon, BDO Capital helped prepare a confidential offering memorandum, contacted an approved list of potential buyers, and assisted the shareholders in structuring and negotiating the transaction.

Founded in 1982, Trialon is a privately-held, family-owned business headquartered in Burton, Michigan. Trialon is organized into two operating divisions: (1) The Engineering & Test Services Division (ETSD) operates full-service laboratories offering environmental, vibration, EMC/EMI/ESD, mechanical and electrical testing services to manufacturers in the automotive, aerospace, military, consumer product, medical and telecommunications industries. Trialon also provides repair, maintenance and calibration services to clients that operate their own in-house testing facilities; and (2) The Technical Staffing Division (TSD) provides highly skilled employees, such as engineers, technicians, chemists, biologists and scientists on either a contract or direct placement basis. In 2008, Trialon developed a unique service offering combining the best of its laboratory testing and technical staffing capabilities when it pioneered the Bundled Test Services (BTS) concept. Under the BTS model, Trialon contributes staff and performs testing services within its client's facilities utilizing the client's equipment, which provides significant economic benefits to both Trialon and its client. Trialon provides services at sites located in Indiana, Michigan, New York, and Ohio.

Resilience acquired Trialon in March 2016. Resilience was founded in 2001, manages in excess of \$625 million for its investors, and focuses on making control investments in middle market companies.

"The Trialon deal not only furthers our strong credentials in the industrial services sector, the transaction is yet another example of our deep expertise with family-owned businesses," comments BDO Capital President Bob Snape.

### ABOUT BDO CAPITAL ADVISORS, LLC

BDO Capital Advisors, LLC is a middle market boutique investment bank that focuses on three product areas: mergers and acquisitions, corporate finance and board advisory. Collectively, BDO Capital's seasoned investment bankers have generated approximately \$20 billion of shareholder transaction value and have raised billions of dollars in capital. BDO Capital has transacted business across a wide range of industries such as manufacturing and distribution, industrial and business services, specialty chemicals, healthcare services, software and information technology, and retail and consumer products.



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