

# DEAL ANNOUNCEMENT

## BDO CAPITAL ANNOUNCES THE SALE OF DAC TO WBB

**Boston, MA - March 9, 2020 - BDO Capital Advisors, LLC** (BDO Capital), is pleased to announce the sale of Decisive Analytics Corporation (DAC or the Company) to Whitney, Bradley & Brown, Inc. (WBB), a portfolio company of H.I.G. Capital.

Founded in 1996 and headquartered in Arlington, VA, DAC is a provider of advanced engineering and analytical support to the U.S. Department of Defense and U.S. Intelligence Community. DAC has supported the federal government for more than 20 years on mission critical programs and has developed deep domain expertise within critical capabilities including systems engineering, lifecycle logistics, cybersecurity, data analytics and machine learning to deliver innovative solutions to complex problems.

WBB is a leading provider of program management and consulting services to the U.S. Department of Defense and other federal agencies. WBB's highly specialized and experienced workforce provides services across the full lifecycle from program development to ongoing support and mission performance. H.I.G. is a leading global private equity and alternative assets investment firm based in Miami with additional offices across the U.S. and internationally.

"We are thrilled to announce the acquisition of Decisive Analytics," said Robert Olsen, WBB's CEO. "DAC is a leading provider of mission critical services with a sterling reputation that has been cultivated through 20 years of prior performance serving the United States government. This acquisition builds on WBB's organic growth and allows domain expertise within critical capabilities including program management, systems engineering, vehicle integration and prototyping, cybersecurity, data analytics and development. The integration of DAC begins the next phase of WBB's life cycle and continues our journey for the delivery of high-quality products and services to our customers and opportunities for our now 1,000 employees."

DAC CEO John Donnellon commented, "We share Robert's enthusiasm for the transaction. As an employee-owned business, it was important to partner with a business with similar corporate values and missions. WBB presented a unique opportunity for our employee shareholders to grow within the combined platform while continuing to serve our clients. We look forward to the opportunities ahead."

BDO Capital served as exclusive financial advisor to DAC in connection with the sale of the Company, enhancing the firm's government and defense contracting credentials. The deal team consisted of Valentina Midura, Patrick Bisceglia and Dan Singer, all based in BDO Capital's Boston office.

### ABOUT BDO CAPITAL ADVISORS, LLC

BDO Capital Advisors, LLC, a wholly-owned affiliate of BDO USA, is a leading middle market investment bank that focuses on sell-side advisory, acquisition advisory, capital raising and board advisory services with offices located throughout the United States. The firm has deep industry knowledge, extensive cross-border transaction experience and superior execution capabilities. The firm has broad industry expertise and contacts having closed transactions within the Manufacturing & Distribution, Consumer, Food & Retail, Healthcare & Life Sciences, Business Services, Energy & Natural Resources and Technology, Media & Telecom sectors. Our seasoned investment bankers have collectively advised on hundreds of transactions for a variety of clients including family-owned businesses, entrepreneur-led companies, public corporations and leading private equity firms. Our professionals also draw upon the full depth and breadth of BDO USA's national resources which include 65+ offices and over 7,000 people located throughout the United States.

The firm has worldwide access to buyers, sellers and offshore investors via the Corporate Finance practices of BDO International's network of independent member firms. BDO International Corporate Finance firms operate in 100 countries with approximately 2,500 professionals who are able to meet the investment banking needs of clients across the globe.



### CONTACTS:



**VALENTINA MIDURA**  
Senior Managing Director  
617-422-7593  
vmidura@bdocap.com



**PATRICK BISCEGLIA**  
Managing Director  
617-239-4115  
pbisceglia@bdocap.com

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